TAXATION AND GOOD GOVERNANCE: THE CASE OF VALUE-ADDED TAX IN BANGLADESH

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Dedicated to

My Father—(Late) A.B. Muslehuddin Ahmed whom I lost when I was two years old and yet whose ethereal presence has always been a source of guidance and

My Mother—(Late) Hazera Khatoon whose indomitable spirits shaped me to become what I am.

PAPERS DRAWN FROM THE THESIS

The following papers have been drawn from the thesis:

Saleheen, A.M. (2012), "Presumptive Taxation under Bangladesh VAT," International VAT Monitor **23**(5):316-321

Saleheen, A.M. and Siddiquee, N.A (2013), "Tax Innovation or Excise Duty in Disguise? Deviations and Distortions in Value-Added Tax in Bangladesh," International Journal of Public Administration **36**(6): 381-396

Saleheen, A.M. (2013), "Reigning Tax Discretion: A Case Study of VAT in Bangladesh," <u>Asia-Pacific Journal of Taxation</u> **16**(2):77-91

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ABSTRACT

Inspired by the new fiscal sociological approach which sees taxation as binding a contract between the state and its citizens and engaging the latter in a revenue bargain, this study explores the extent a tax system works as a tool for good governance in a social milieu characterized both by a poor state of governance and poor tax to GDP ratio. This is one of the first empirical studies of VAT from an interdisciplinary approach with special focus on a political science perspective. The context is Bangladesh which adopted a sophisticated modern consumption tax – VAT- in 1991 to maximize internal resources by broadening the tax base and simplifying the tax structure.

In contrast to the traditional role of revenue which has dominated the tax literature until the 1980s, the role of taxation in state-building has captured the attention of political scientists who consider taxation as a political process through which citizens can demand more accountability and responsiveness from the state. Stemming from this premise good governance, taxation and development become interdependent. Participation, transparency and accountability improve mutual trust between taxpayers and the government, and ensure better control and enforcement by the tax authority. The combined impact of these two aspects contributes to more and better voluntary tax compliance. Maximization of tax revenue is enhanced by the degree of voluntary tax compliance, which, in turn, contributes to development. This relationship is dynamic rather than linear as development generally ensures improved governance. This thesis attempts to contribute to that understanding.

Based on this conceptual framework, this qualitative case study research has employed a variety of research methods such as interview and focus group discussion and questionnaire survey involving 214 respondents representing the different segments of stakeholders. The quantitative method of survey questionnaire for a number of respondents has been used to triangulate the qualitative data.

The present study argues that the poor tax-to GDP ratio in Bangladesh, generally attributed to administrative inefficiencies and a narrow tax base, in fact reflects the

poor state of good governance. Although the introduction of the VAT by replacing the excise system in 1991was mainly prompted by the desire to maximize revenue, the tax reform to introduce a self-assessed tax was also partly inspired by the urgency of making the tax system more transparent, more accountable and more participatory. But while the design features, drawing heavily on the excise system and deviating from the best international practice, undermine the fundamental features of self-assessment, transparency and accountability, many of the practices are also not favourable to the promotion of good governance values. Though more efficient, more transparent, more accountable and more participatory than the tax it replaced, the Bangladesh VAT has been able to utilize only a modicum of its huge potential in promoting good governance.

The contribution of the thesis to the literature lies not only in empirically exploring and evaluating a tax system from a new perspective, but also in identifying policy implications for making the VAT more effective and efficient in Bangladesh. These implications are equally relevant to other developing countries with a similar socioeconomic milieu in making their tax system more effective in terms of social contract and revenue bargain through which people can demand more accountability and responsiveness from their governments.

DECLARATION

I certify that this thesis does not incorporate without acknowledgment any material previously submitted for a degree or diploma in any university; and that to the best of my knowledge and belief it does not contain any material previously published or written by another person except where due reference is made in the text.

Signature:

(Ahmed Munirus Saleheen)

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ACRONYMS

- ACR: Annual Confidential Report
- ADB: Asian Development Bank
- ADR: Alternative Dispute Resolution
- ARO: Assistant Revenue Officer
- ATO: Australian Tax Office
- ATV: Advance Trade VAT
- BDT: Bangladesh Taka
- CAGB: Comptroller and Auditor General of Bangladesh
- CD: Customs Duty
- CPD: Centre for Policy Dialogue
- CSO: Civil Society Organization
- DCCI: Dhaka Chamber of Commerce and Industries
- EU: European Union
- FAD: Fiscal Affairs Department
- FBCCI: Federation of Bangladesh Chambers of Commerce and Industries
- FGD: Focus Group Discussion
- **GDP:** Gross Domestic Product
- GATT: General Agreement on Tariff and Trade
- GTZ: Gesellschaft für Technische Zusammenarbeit
- IDS: Institute of Development Studies
- IMF: International Monetary Fund
- ITD: International Tax Dialogue
- LARD: Local and Revenue Audit Directorate
- LTU: Large Taxpayers Unit

MDG: Millennium Development Goal

NBR: National Board of Revenue

NPM: New Public Management

NGO: Non-Government Organization

OECD: Organization for Economic Cooperation and Development

PRSP: Poverty Reduction Strategy Paper

RIRA: Reforms in Revenue Administration

RRC: Revenue Reform Commission

RTI: Right to Information

SAARC: South Asian Association for Regional Cooperation

SAI: Supreme Audit Institution

SD: Supplementary Duty

SRO: Statutory Regulatory Order

TIB: Transparency International Bangladesh

TT: Turnover Tax

UNDP: United Nations Development Programme

UO: Unnoyan Onneshan

VAT: Value-Added Tax

WGI: Worldwide Governance Indicators

WTO: World Trade Organization