

PART 3: CONCLUSIONS

After engaging in six case studies examining oil industry bargaining scenarios in four previous chapters, in Part 3 of this dissertation, I discuss the findings, elaborate how and why they provide significant contributions to literature, and based on the findings, propose policy implications for various actors in the oil industry. Finally, I outline various points that deserve further scrutiny, and thus suggest paths that further research should follow. This part is divided in two chapters. In Chapter 7, I discuss the findings by revisiting the hypotheses set in Chapter 2, and by elaborating on additional conclusions. In Chapter 8, I outline this study's original contributions to knowledge, offer policy implications for various actors in the oil industry, and finally suggest issues that warrant further research.